

Renewable Energy Practice Leader

Position Type: Full-time

Work Location: 7200 Wisconsin Avenue, Suite 750, Bethesda, MD, 20814

K&M Background: K&M is an internationally-recognized infrastructure finance and engineering advisory firm. Since its creation in 1987, K&M has advised private investors, multilateral agencies, and governments on the development of power, water, and telecommunications projects valued at over US\$30 billion. K&M provides a range of technical, financial, and economic consulting services, including transaction advisory, project development advisory, due diligence, and policy and regulatory advisory. K&M is owned by the Dorado Group, a private equity group with investments in power generation, carbon offsets, and other businesses.

Position Description: K&M has been gradually growing its renewable energy and energy storage advisory services. K&M is looking for an experienced consulting engineer to build and lead a team that will continue to grow K&M's renewable energy and energy storage technical advisory services. The Practice Leader will coordinate with other K&M practices to originate new advisory mandates, manage relationships with existing and prospective clients, manage the execution of consulting assignments, and recruit and manage a team of engineers. The Practice Leader will have significant autonomy in managing the practice, practice-level profit and loss targets and will enjoy all the back-office support from the K&M organization. The Practice Leader will work closely with other K&M practices that provide financial, policy, regulatory, & other advisory services to renewable energy and energy storage projects.

Candidate Profile:

The ideal candidate would be someone who has:

- At least a Bachelors degree in electrical engineering or a related field; Master's degree preferred
- At least ten years of experience in the design and construction of utility-scale solar or wind projects or in providing engineering consulting services for energy storage or mini-grid projects
- At least five years of experience in managing an advisory business or practice, including origination of advisory mandates, managing client relationships, managing teams, managing budgets, etc.
- A large network of contacts or relationships in the solar, wind, or energy storage market, including relationships with utilities, developers, investors, lenders, or other prospective international clients
- An interest in growing a small business and being part of the senior management team, and eventually ownership
- Must have complete fluency in English and have excellent verbal and writing skills
- Proficiency in a foreign language is a plus
- Must be based in the Washington D.C. metropolitan area and willing to travel up to 25%

To Apply:

Send a cover letter and resume to careers@km-advisorsllc.com. Please include a reference to Renewable Energy Practice Leader role in email or cover letter.